



LangChain, Inc.
2261 Market Street STE 22961
San Francisco, CA 94114

Customer Bill To:

As specified in AWS Marketplace Offer

LangChain Order Summary

Start Date	Upon Customer's acceptance through execution of this AWS Marketplace Offer Order Form.										
Payment Terms	Net 30										
Subscription Term	12 months, which will automatically renew for an additional 12 months unless a party provides written notice of non-renewal at least 30 days before the term end.										
Products & Services	<p>LangSmith</p> <ul style="list-style-type: none">Self-Hosted Deployment: Assistance with the implementation and maintenance to deploy in Customer's Infrastructure <p>LangGraph Platform</p> <ul style="list-style-type: none">Self-Hosted Deployment: Assistance with implementation and maintenance to deploy in Customer's Infrastructure										
Support	See Exhibit A										
Fees	<p>LangChain Usage Credits: \$50000</p> <table><tr><th>Unit</th><th>Rate</th><th>Associated Product</th></tr><tr><td>Traces</td><td>\$0.005 per Trace</td><td>LangSmith</td></tr><tr><td>Nodes Executed</td><td>\$0.001 per Node Executed</td><td>LangGraph Platform</td></tr></table> <p><i>* Customer will pre-purchase a fixed dollar amount of LangChain Usage Credits. This committed spend will be consumed according to the rates set forth in the table. LangChain Usage Credits can be applied towards usage of either LangSmith or LangGraph Platform and will expire at the end of the initial Subscription Term. Once all LangChain Usage Credits have been consumed, Customer will be charged for their excess consumption at the same pre-negotiated rates, billed in arrears.</i></p>		Unit	Rate	Associated Product	Traces	\$0.005 per Trace	LangSmith	Nodes Executed	\$0.001 per Node Executed	LangGraph Platform
Unit	Rate	Associated Product									
Traces	\$0.005 per Trace	LangSmith									
Nodes Executed	\$0.001 per Node Executed	LangGraph Platform									



LangChain, Inc.
2261 Market Street STE 22961
San Francisco, CA 94114

	<p>The charges set forth on this Order Form are exclusive of all applicable taxes, levies, or duties imposed by taxing authorities, and Customer shall be responsible for payment of any such applicable taxes, levies, or duties.</p> <p>For clarity, the pricing and payment terms set forth in this Order Form shall control and supersede any pricing dimensions or terms displayed in the AWS Marketplace Offer interface, which are provided solely for AWS Marketplace processing and invoicing purposes.</p>
Additional Terms	Customer agrees to use of their logo on LangChain's website at www.langchain.com .
Definitions	<p><i>LangChain Usage Credits:</i> A pre-purchased amount that gives the Customer the right to consume LangSmith and/or LangGraph Platform capabilities at pre-negotiated rates. LangChain Usage Credits expire at the end of the Subscription Term.</p> <p><i>Node(s) Executed:</i> Nodes Executed is the aggregate number of nodes in a LangGraph application that are called and completed successfully during an invocation of the application. For the avoidance of doubt, if a node in the graph is not called during execution or ends in an error state, these nodes will not be counted. If a node is called and completes successfully multiple times, each occurrence will be counted.</p> <p><i>Trace(s):</i> A Trace is one complete invocation of an application chain or agent (including subgraph agents), evaluator run, or playground run in LangSmith. For the avoidance of doubt, here is an example of a single trace in LangSmith.</p>
Amount Due	\$50,000.00 due upon Customer's acceptance of the AWS Marketplace Offer corresponding to this Order Form
Accounts Payable Email	As specified in AWS Marketplace Offer
AWS Marketplace Terms	<p>Notwithstanding any pricing dimensions, terms, or other information displayed in the AWS Marketplace Offer, LangChain and Customer agree that this Order Form, together with LangChain's Terms of Service (below), constitutes the complete agreement governing Customer's use of the Licensed Platform via the AWS Marketplace.</p> <p>This Order Form and the Terms of Service shall be deemed fully executed and binding upon Customer's acceptance of the AWS Marketplace Offer corresponding to this Order Form. Any pricing dimensions or terms provided in the AWS Marketplace Offer (including any placeholder or nominal unit pricing) are for AWS billing processing only and do not modify, affect, or supersede the pricing, fees, terms, of conditions set forth in this Order Form or the Agreement. In the event of any conflict between the terms of the AWS Marketplace Offer listing or pricing dimensions and this Order Form or the Agreement, the terms of this Order Form shall control.</p>



LangChain, Inc.
2261 Market Street STE 22961
San Francisco, CA 94114

This Order Form is governed by LangChain's Terms of Service available at <https://www.langchain.com/terms-of-service>, unless the parties have entered into a separately executed written agreement governing Customer's use of LangChain's products and services, in which case such executed agreement shall control (the "Agreement"). By executing this Order Form, including via acceptance of an AWS Marketplace Offer, Customer agrees to be bound by the terms and conditions of the Agreement.

Exhibit A

General Service Level Support Terms

1. **Maintenance.** LangChain will make available to Customer as part of the Licensed Platform, all generally available Updates, enhancements, and bug fixes to the Licensed Platform.
2. **Support.** LangChain is available to receive product support inquiries via support processes made available 24 hours per day. Business hours are defined as 8:00am - 8:00pm Monday through Friday EST/EDT (excluding US Federal Holidays as defined at <https://www.opm.gov/policy-data-oversight/pay-leave/federal-holidays/>)
3. **Classification of Problems.** LangChain shall classify each problem encountered by Customer according to the following definitions and will use reasonable commercial efforts to address the problem in accordance with such classification according to the table below.
4. **SEVERITY LEVELS AND RESPONSE TIMES**

Severity	Definition	Response time SLA
Sev 1	Any error that makes the use or continued use of the Licensed Platform impossible; Licensed Platform is not operational, with no alternative available.	Within 2 business hours
Sev 2	Any feature failures without a workaround when the overall Licensed Platform remains operational.	Within 4 business hours
Sev 3	Any feature failure with a workaround.	Within 12 business hours
Sev 4	Error with low-to-no impact on the access to or use of the Subscription, general questions or feature enhancement requests	Within 24 business hours